Market-only specials, events, seminars, special appearances, food outlet schedule and more.

Dallas Market Center
January 15-21, 2014
SPECIAL EVENTS & SEMINARS
**WEDNESDAY »**

2:30 PM  
**Sweet Crafts & Cravings**  
WEDNESDAY; THE PLAZA 1F400 AISLE  
Shop the newest collections in holiday crafts and décor and help yourself to an assortment of freshly baked cookies, hot chocolate and Starbucks coffee.

**THURSDAY »**

9 AM  
**Holiday Shine**  
THURSDAY; TM 1 CHRISTMAS HQ DESIGN STAGE  
Presenter: Sandy Schroeck AIFD, PFCI, CFD. Metallic floral products and containers will play a major role this holiday season. Explore elegant uses of sparkle to create luxurious seasonal looks of Glamour, Glitz and Grandeur.

9:30 AM  
**Breakfast Bites**  
THURSDAY; THE PLAZA 2F300 AISLE  
Check out the most comprehensive collections of Christmas and holiday décor and enjoy fresh Starbucks coffee served with scones and a variety of jams while you shop.

10 AM  
**Christmas Wreaths**  
THURSDAY; WTC 1 DESIGN STAGE  
Presenter: Jim Marvin AIFD, Jim Marvin Enterprises, Ltd. President. Wreaths, an iconic symbol of Christmas, are the first holiday greeting and welcome into the home. Watch the Jim Marvin group work their holiday magic to create wreaths that make a lasting impression.

10 AM  
**Christmas Floral Arrangements**  
THURSDAY; TM 1 CHRISTMAS HQ DESIGN STAGE  
Presenter: Matt Wood AIFD, Winward International. Watch as this master floral designer creates Christmas arrangements that look like he picked his material fresh from the outdoors.

11 AM  
**Deco Mesh for All Occasions**  
THURSDAY; WTC 1 DESIGN STAGE  
Presenter: Donna Price, Dallas Design Supply  
As customers seek décor to salute spring holidays and happy occasions, wreaths make a welcome return. Discover how to create or commission custom designs that will fly out of the store and onto the door.

11 AM  
**Nuts About Nutcrackers**  
THURSDAY; TM 1 CHRISTMAS HQ DESIGN STAGE  
Presenter: David Murray, Kurt S. Adler. Learn more about the history and craftsmanship of this traditional symbol of Christmas and why Steinbach and Hollywood nutcrackers are popular collectibles worldwide.

NOON  
**Quick & Easy Burlap Designs**  
THURSDAY; TM 1 CHRISTMAS HQ DESIGN STAGE  
Presenter: Scott Admire, Craig Bachman Imports. Burlap is still hot! With the right material you can create quick-and-easy vintage looks for the holidays that your customers will love.
NOON
Retail Marketing Boot Camp Seminar:
The Power of Pinterest for Businesses
sponsored by Snap Retail
THURSDAY; THE PLAZA, SEASONS GALLERY
Pinterest is the fastest growing social network ever, with more than 70 million people pinning and repining to their hearts’ content. In this engaging presentation, learn the basics and best practices for using Pinterest to inspire your customers and drive store sales. Actual retailer examples will be shared and explained to motivate you to jump on the Pinterest bandwagon. Boxed lunch available for purchase.

1 PM
Personalizing Christmas
THURSDAY; TM 1 CHRISTMAS HQ DESIGN STAGE
Get the tips and tools you need to successfully personalize in your store for the holiday and every day. Gain confidence and experience when you participate in hands-on demonstrations with Coton Colors founding artist Laura Johnson.

2 PM
Gourmet Christmas
THURSDAY; TM 1 CHRISTMAS HQ DESIGN STAGE
Presenter: Rosemary Goodman, Gourmet Market, WTC 180. See what scrumptious holiday treats are available in Gourmet Market in this show-tell-and-taste session.

3 PM
Serve up Christmas with all the “Trimmings”
THURSDAY; TM 1 CHRISTMAS HQ DESIGN STAGE
Dallas Design Expert J Schwanke offers fast & easy tips and tricks for impressive Christmas tree decorating to give you show-stopping Christmas tree displays and crowd pleasing effects!

3:30 PM
Outdoor Living “Snack Attack”
THURSDAY; THE PLAZA 1F201
Step inside the showroom with the greatest selection in outdoor décor and enjoy an assortment of afternoon snacks ranging from kettle chips, dry-roasted peanuts and chips and salsa.

6 PM - 8 PM
Shop Late Til 8
THURSDAY; PARTICIPATING SHOWROOMS
Not enough hours in the day? Enjoy extended shopping hours in participating showrooms.

6 PM
Rockin’ Around the Christmas Tree
THURSDAY; THE PLAZA 1F100 AISLE
Join us for cocktails, hors d’oeuvres, networking, dancing and fun! With the exciting presentation of over $8,000 to the winners of The Holiday and Decorative Association’s National Christmas Tree Design Competition. Sponsored by Dallas Market Center and the Holiday & Decorative Association.

9 AM
Set the Holiday Christmas Table for Sales
FRIDAY; WTC 1 DESIGN STAGE
Dallas Design Expert J Schwanke shares secrets for selling tabletops and MORE holiday items to your customers! His demo table is LOADED with ideas, expert tips and techniques for successful tablescaping.

9 AM
Ornamator
FRIDAY; TM 1 CHRISTMAS HQ DESIGN STAGE
Presenter: Kim Cortes, Ornamator. With the “No Cut” Ribbon Wreath, you can create bows with no wire, no glue, no stress!
10 AM
Making Magic & Money with Mark Roberts
FRIDAY; WTC 1 DESIGN STAGE
Entrepreneur, Mark Roberts explains his creative process and the profit-making potential of building a loyal customer following for his unique, limited-edition Fairy, Elf and Santa collections.

10 AM
Create Your Difference for Holiday with Katherine’s Collection
FRIDAY; TM 1 CHRISTMAS HQ DESIGN STAGE
Learn how Katherine’s Collection develops its masterful collection of fanciful character dolls, whimsical creations and award-winning visual displays with their highly creative team staffed with talented painters, illustrators, sculptors and costume designers.

11 AM
Let the Container Inspire You
FRIDAY; WTC 1 DESIGN STAGE
Presenter: Matt Wood AIFD. So many containers to be found at market... and so many creative ways to use and sell them! See how containers are an essential part in your merchandise mix.

11 AM
Present-ing Christmas
FRIDAY; TM 1 CHRISTMAS HQ DESIGN STAGE
Holiday gift wrapping is all about the PRESENT-ation. Join Dallas Design Expert J Schwanke to learn how to wrap holiday gifts with flair and panache.

11 AM
“Inflating” Holiday Profits
FRIDAY; TM 1 CHRISTMAS HQ DESIGN STAGE
Join Peggy Williams as she shares inspiring holiday merchandising ideas using balloon décor, guaranteed to attract attention and draw customers to your store.

Noon
Retail Marketing Boot Camp Seminar: Your Perfect Social Media Fit sponsored by Snap Retail
FRIDAY; THE PLAZA, SEASON’S GALLERY
Facebook? Twitter? Instagram? Pinterest? YouTube? There are so many to pick from, with new social media sites added continually. Which should you use to engage with customers and drive sales? Attend this informative session to learn which social media sites work best for your store type and target audience. Boxed lunch available for purchase.

1 PM
Christmas Fashions
FRIDAY; TM 1 CHRISTMAS HQ DESIGN STAGE
Rhonda Sargent Chambers, a leader in the fashion community as a model, TV personality, speaker and fashion show producer surveys the marketplace for Christmas fashion accessories that your customers will love to wear or give for the holidays.

2 PM
The Workmanship of Fontanini Nativities
FRIDAY; TM 1 CHRISTMAS HQ DESIGN STAGE
Presenter: Velia Faso, Roman, Inc. The Fontanini® Heirloom Nativity® has been exclusively distributed by Roman for many years and has become world-famous for Italian craftsmanship. Learn why this sought-after collection is prized for its lifelike sculpting, meticulous hand painting and attention to detail.

6 PM - 8 PM
Shop Late Til 8
FRIDAY; PARTICIPATING SHOWROOMS
Not enough hours in the day? Enjoy extended shopping hours in participating showrooms.
SPECIAL EVENTS
& SEMINARS

Dallas is your Christmas Headquarters!

complimentary food and/or drink

SPECIAL EVENTS
& SEMINARS

SATURDAY »

9 AM

Color Influences of the Season
SATURDAY; WTC 1 DESIGN STAGE
Presenter: Sandy Schroeck AIFD, PFCI, CFD Get excited about new floral materials and accessories, preview the current trend colors and explore the way to blend them in interesting ways to create colorful seasonal designs.

9:30 AM

Santas That “Capture Your Memories”
SATURDAY; TM 1 CHRISTMAS HQ DESIGN STAGE
Artist Karen Didion showcases her unique and nostalgic Santa figurines that evoke the feeling of “coming home for Christmas”. Learn about the uncompromising attention to detail used to create her collectibles.

10 AM

Vintage Christmas
SATURDAY; TM 1 CHRISTMAS HQ DESIGN STAGE
Presenter: David Smith, Regency International. What was once popular is new again. Learn how to create fabulous Christmas decorations using updated tones of sea foam and aqua, flocked pines and frosted stems, light dustings of glitter and lots of velvets and jutes to add texture.

11 AM

A Country Christmas
SATURDAY; TM 1 CHRISTMAS HQ DESIGN STAGE
Presenter: Charlie Groppetti AIFD, Park Hill Collection. With a charming blend of American primitive and rural European antique reproductions, Park Hill Collections presents a Christmas story that satisfies the desire for the way things used to be but is still timeless for contemporary living.

NOON

Collegiate Christmas
SATURDAY; TM 1 CHRISTMAS HQ DESIGN STAGE
Presenter: JJ Akin. Strike up the band for the old fight song as you pay tribute to the alma mater while decorating for the holidays.

NOON

Retail Marketing Boot Camp Seminar: The Power Pinterest for Businesses sponsored by Snap Retail
SATURDAY; THE PLAZA, SEASONS GALLERY
Pinterest is the fastest growing social network ever, with more than 70 million people pinning and repinning to their hearts’ content. In this engaging presentation, learn the basics and best practices for using Pinterest to inspire your customers and drive store sales. Actual retailer examples will be shared and explained to motivate you to jump on the Pinterest bandwagon. Boxed lunch available for purchase.

1 PM

Christmas Dollars & Scents
SATURDAY; TM 1 CHRISTMAS HQ DESIGN STAGE
Presenter: Shawn Coyle. Follow your nose to these holiday-scented candles, potpourris, diffusers and sprays to evoke fond holiday memories and warm welcomes. Find out why offering holiday scents makes profit-making sense.

2 PM

Christmas Stockings
SATURDAY; TM 1 CHRISTMAS HQ DESIGN STAGE
Presenter: JJ Akin. See the great diversity of products the marketplace has to offer so that you can help assure your customers will hang their stocking from the chimney with care.
SPECIAL EVENTS & SEMINARS

complimentary food and/or drink

2 PM
Sweet! Spiked Apple Cider
SATURDAY; THE PLAZA 1F400 AISLE
Take pleasure in knowing that Dallas has you covered for the holidays and sip on a hot spiked apple cider cocktail. It’s a favorite holiday punch, with an alcoholic twist.

SUNDAY »

NOON
Retail Marketing Boot Camp Seminar: Your Perfect Social Media Fit sponsored by Snap Retail
SUNDAY; THE PLAZA, SEASONS GALLERY
Facebook? Twitter? Instagram? Pinterest? YouTube? There are so many to pick from, with new social media sites added continually. Which should you use to engage with customers and drive sales? Attend this informative session to learn which social media sites work best for your store type and target audience. Boxed lunch available for purchase.

1:30 PM
Dip Into the Holidays
SUNDAY; THE PLAZA 2F200 AISLE
Dip your toes inside showrooms with a multitude of holiday décor where an afternoon snack awaits you. Enjoy traditional chickpea, white bean and edamame hummus as you shop.
WEDNESDAY »

8:30 AM – 5 PM
**Press Room & International Buyer Lounge**
**WEDNESDAY; WTC 160**
International buyers and press are invited to visit the lounge with phone, fax, and internet service.

8:30 AM – 6 PM
**Buyers Lounge**
**WEDNESDAY; WTC 6878**
Relaxing business center with phone, fax, internet, copier and refreshments. Sponsors: Craig Clovis WTC 13325, Lladro TM 3531, Skin Kare Industries WTC 7250.

8:30 AM – 6 PM
**25th Annual ARTS Awards Exhibit**
**WEDNESDAY; TM 4026-4028**
Take a moment and view the 25th Annual ARTS Awards finalists. Finalists have been reviewed and scored based on manufacturing, retail, representation and product design competition categories.

8:30 AM - 6 PM
**Showroom Bucks on 7**
**WEDNESDAY; WTC 7 ATRIUM**
Visit participating showrooms for a chance to win bucks good in 7th floor jewelry, fashion and personal care showrooms.

8:30 AM – 6 PM
**Gourmet Market Tastings**
**WEDNESDAY; WTC 180**
Stop by and sample specialty food and beverage products for your store.

8:30 AM – 6 PM
**Pass GO! Gourmet Market $200 Giveaway**
**WEDNESDAY; WTC 180, A-AISLE**
Stop by participating A-aisle Gourmet Market booths to enter to win a $200 AMEX gift card!

8:30 AM – 6 PM
**Gourmet Market Grand Prize Giveaway**
**WEDNESDAY; WTC 180**
Visit the expanded Gourmet Market and drop off your business card for a chance to win a 3-night stay at the iconic and luxurious Hilton Anatole! Plus enjoy $200 to dine at the hotel’s new sophisticated and urban dining steakhouse, SER. Package must be redeemed during the Dallas Total Housewares & Gourmet Market, June 18-24, 2014 or January 14-20, 2015.

8:30 AM – 6 PM
**Elements GoPro Giveaway**
**WEDNESDAY; WTC 9009**
Drop by with your business card and enter for a chance to win a HERO3 White Edition GoPro camera! Explore the distinctive high-end design products inside.

9 AM
**Market Orientation Tour**
**WEDNESDAY; WTC 156A**
Think you know all there is to know about DMC? Get up to speed to make your buying trip a success and receive a personal tour of market.

12:30 - 5:30 PM
**Dallas Design Supply Peach Bellini Chill-Out**
**WEDNESDAY; THE PLAZA 1F314**
Pause to enjoy a peach bellini and explore DMC’s one-stop supply warehouse for retail display and design resources.

1 PM
**Housewares Product Demo: SousVide Supreme**
**WEDNESDAY; WTC 1 CULINARY STAGE**
Now accessible for the home, SousVide cooking is a gourmet culinary technique long used by chefs worldwide. Watch Chef Paul Macry, CEC Chef Instructor at Le Cordon Bleu College of Culinary Arts create favorite recipes using the award-winning, easy-to-use SousVide Supreme water oven. Sponsored by HTI Buying Group, Inc.
2 PM
**Housewares Product Demo: Messermeister German Knives**
WEDNESDAY; WTC 1 CULINARY STAGE
Ethan Hamme with Messermeister German Knives demonstrates techniques in handling and prepping fruits and vegetables utilizing Chef’s knives found in their collection. Learn the skill of sharpening knives on stone and honing on a steel. Sponsored by HTI Buying Group, Inc.

2:30 PM
**Sweet Crafts & Cravings**
WEDNESDAY; THE PLAZA 1F400 AISLE
Shop the newest collections in holiday crafts and décor and help yourself to an assortment of freshly baked cookies, hot chocolate and Starbucks coffee.

3 PM
**Housewares Product Demo: SodaStream**
WEDNESDAY; WTC 1 CULINARY STAGE
Discover the smarter way to enjoy soda! See Ryan Joy with SodaStream create fizzy drinks and sparkling water in just seconds utilizing the earth-friendly home appliance. Sponsored by HTI Buying Group, Inc.

3 PM
**Cold Brew & Hot Skews**
WEDNESDAY; WTC 5 NEAR 536
Have an ice-cold beer and a warm chicken and beef satays while shopping the hottest permanent collections of accent furniture, textiles and home accessories product.

3 PM
**Light Bites**
WEDNESDAY; TM 4 BACK ESCALATORS
Enjoy a light snack consisting of warm spinach artichoke dip and iced tea while browsing the newest designs in residential and commercial lighting.

4 PM
**Housewares Product Demo: USA Pans**
WEDNESDAY; WTC 1 CULINARY STAGE
Curt Marino with USA Pans presents his collection of silicone coated aluminized steel bakeware all manufactured in the U.S. Learn more about the Made in USA movement and how to properly care for the handcrafted, 5-ply, energy efficient cookware. Sponsored by HTI Buying Group, Inc.

**THURSDAY »**

8 AM
**Seminar: Improving Sales Performance from Greeting through Closing**
THURSDAY; WTC 345
With Mark Okun, LS. Learn methods and steps on how to communicate with customers from beginning to end in order to increase sales performance. Sponsored by Minka Group. 1.5 CLC credit. Cost: $44 (member) $69 (non-member).

8:30 AM – 5 PM
**Press Room & International Buyer Lounge**
THURSDAY; WTC 160
International buyers and press are invited to visit the lounge with phone, fax, and internet service.

8:30 AM – 6 PM
**Buyers Lounge**
THURSDAY; WTC 6878 & 13TH FLOOR (BEHIND TEMPS)
Relaxing business center with phone, fax, internet, copier and refreshments. Sponsors: Craig Clovis WTC 13325, Lladro TM 3531, Skin Kare Industries WTC 7250.

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8:30 AM – 6 PM
**New Product Gallery**
**THURSDAY; WTC 12 ATRIUM**
Catch a glimpse of displays featuring new and innovative products found throughout the marketplace.

8:30 AM - 6 PM
**Showroom Bucks on 7**
**THURSDAY; WTC 7 ATRIUM**
Visit participating showrooms for a chance to win bucks good in 7th floor jewelry, fashion and personal care showrooms.

8:30 AM – 6 PM
**Accessories Displays for the Gift & Home Retailer**
**THURSDAY; WTC 13 NEAR BOOTH 8818**
Visit 13th floor temps and take a look at innovative propping and cross merchandising techniques proven to effectively merge fashion into gift and home stores. Have questions? Ask them during a live styling demo by professional stylist Pam Wright on Thursday and Friday, 11am.

8:30 AM – 8 PM
**Gourmet Market Tastings**
**THURSDAY; WTC 180**
Stop by and sample specialty food and beverage products for your store.

8:30 AM – 8 PM
**Gourmet Market’s New & Now 13 Lucky Giveaways**
**THURSDAY; WTC 180, NEW & NOW**
Thirteen giveaways from thirteen of the newest, most innovative housewares and gourmet food vendors exhibiting collectively in New & Now at Gourmet Market. Visit New & Now and enter to win.

8:30 AM – 8 PM
**Pass GO! Gourmet Market $200 Giveaway**
**THURSDAY; WTC 180, A-AISLE**
Stop by participating A-aisle Gourmet Market booths to enter to win a $200 AMEX gift card!

8:30 AM – 8 PM
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9 AM
**Market Orientation Tour**
**THURSDAY; WTC 156A**
So many products, so little time. Get up to speed on DMC to make your buying trip a success and receive a personal tour of market.

9 AM
**Falloween: All About Fall & Halloween**
**THURSDAY; WTC 1 DESIGN STAGE**
Americans will spend a shocking $8 billion dollars on Halloween, second only to Christmas! Dallas Design Expert J Schwanke has a few tricks up his sleeve to help you perfect a sophisticated Halloween and fall combination for 2014 that is seasonal chic with just a hint of cheek!

9 AM
**Holiday Shine**
**THURSDAY; TM 1 CHRISTMAS HQ DESIGN STAGE**
Presenter: Sandy Schroock AIFD, PFCI, CFD. Metallic floral products and containers will play a major role this holiday season. Explore elegant uses of sparkle to create luxurious seasonal looks of Glamour, Glitz and Grandeur.
Thursday, January 16, 2014

9 AM
**Rise & Shine with Lighting**
**THURSDAY; TM 3 FRONT ESCALATOR**
Rise and shine to a croissant sandwich breakfast served with hot Starbucks coffee and refreshing orange juice. Get energized to explore more than one million square feet of lighting fixtures, lamps and accessories for your store.

9:30 AM
**Breakfast Bites**
**THURSDAY; THE PLAZA 2F300 AISLE**
Check out the most comprehensive collections of Christmas and holiday décor and enjoy fresh Starbucks coffee served with scones and a variety of jams while you shop.

10 AM
**Discovery Tour: Small Unique Gifts to Impact Profits**
**THURSDAY; TM 1 AT FRONT ESCALATORS**
Join renowned retail expert Rawlins Gilliland on a fast-paced show-and-tell walk spotlighting affordable low-minimum lines and items detailed on his handout.

10 AM
**Christmas Wreaths**
**THURSDAY; WTC 1 DESIGN STAGE**
Presenter: Jim Marvin AIFD, Jim Marvin Enterprises, Ltd. President. Wreaths, an iconic symbol of Christmas, are the first holiday greeting and welcome into the home. Watch Jim Marvin group work their holiday magic to create wreaths that make a lasting impression.

10 AM
**Christmas Floral Arrangements**
**THURSDAY; TM 1 CHRISTMAS HQ DESIGN STAGE**
Presenter: Matt Wood AIFD, Winward International. Watch as this master floral designer creates Christmas arrangements that look like he picked his material fresh from the outdoors.

10 AM
**Morning Mimosa March**
**THURSDAY; WTC 8 ATRIUM**
March over to the floor with the grandest collections of children apparel and accessories. As you explore the floor, enjoy a mimosa while you shop.

11 AM
**Color Trends Walking Tour**
**THURSDAY; WTC 1 MEET AT FOUNTAIN**
Check out the hottest NEW colors and latest groundbreaking trends on this fast-paced walking tour hosted by Dallas Design Expert J Schwanke. J will show the best bets for color and forward-moving trends throughout the market!

11 AM
**Live Styling Demo: Accessory Displays for the Gift & Home Retailer**
**THURSDAY; WTC 13 TEMPS NEAR BOOTH 8818**
Professional stylist, Pam Wright, creates compelling displays with accessory pieces pulled directly from the floor. Discover how to merge fashion into your gift/home store as Pam shares her techniques and answers questions about innovative propping and cross-merchandising.

11 AM
**Deco Mesh for All Occasions**
**THURSDAY; WTC 1 DESIGN STAGE**
Presenter: Donna Price, Dallas Design Supply
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COMPLIMENTARY FOOD AND/OR DRINK

**SPECIAL EVENTS & SEMINARS**

**Thursday, January 16, 2014**

**NOON**

**Chef Cooking Demo: Grady Spears**

THURSDAY; WTC 1 CULINARY STAGE

Established restaurateur and cowboy cook, Grady Spears of Grady’s Line Camp Steakhouse shows us the ropes in cooking the “cowboy way”. Watch as Grady whips up tasty samplings of signature dishes found within his restaurant and numerous cookbooks.

**NOON**

**Quick & Easy Burlap Designs**

THURSDAY; TM 1 CHRISTMAS HQ DESIGN STAGE

Presenter: Scott Admire, Craig Bachman Imports.

Burlap is still hot! With the right material you can create quick-and-easy vintage looks for the holidays that your customers will love.

**NOON**

**Retail Marketing Boot Camp Seminar: The Power of Pinterest for Businesses sponsored by Snap Retail**

THURSDAY; THE PLAZA, SEASONS GALLERY

Pinterest is the fastest growing social network ever, with more than 70 million people pinning and repinning to their hearts’ content. In this engaging presentation, learn the basics and best practices for using Pinterest to inspire your customers and drive store sales. Actual retailer examples will be shared and explained to motivate you to jump on the Pinterest bandwagon. Boxed lunch available for purchase.

**1 PM**

**Personalizing Christmas**

THURSDAY; TM 1 CHRISTMAS HQ DESIGN STAGE

Get the tips and tools you need to successfully personalize in your store for the holiday and every day. Gain confidence and experience when you participate in hands-on demonstrations with Coton Colors founding artist Laura Johnson.

**1 PM**

**Housewares Hotspot**

THURSDAY; TM 2 BETWEEN 2800 & 2900

Uncover an even gentler process of squeezing the juice from your favorite fruit and vegetables in a product demonstration showcasing the Hurom Juicer & Smoothie Maker. View the whole collection at Source Once Marketing, TM 1949.

**1 PM**

**Housewares Hotspot**

THURSDAY; TM 2 BETWEEN 2800 & 2900

Source One Marketing, TM 1949, demonstrates why Kyocera Ceramic Knives, Peelers and Mandolins are ideal for keeping your culinary creations looking and tasting fresh.

**1 PM**

**Shop with Jell-O Shots!**

THURSDAY; WTC 1 LUXURY HOME TEMPS

Pick up a champagne Jell-O shot, a new twist to a classic favorite while reviewing a juried selection of high-end home products.

**1:30 PM**

**Refuel & Recharge**

THURSDAY; WTC 6 TEMPS NEAR BOOTH 525

Take a break and re-energize with an array of grab & go snack options and freshly brewed Starbucks coffee. Once recharged, take time to explore the newest product mix from Home & Western Home Temps.

**1:30 PM**

**Seminar: REL Processing**

THURSDAY; TM 2355

With Michael Lepore. Learn more about merchant services and how to maximize their effectiveness in your daily business. Seminar is open to all retailers. Sponsored by HTI Buying Group, Inc.

**12:30 - 7:30 PM**

**Dallas Design Supply Peach Bellini Chill-Out**

THURSDAY; THE PLAZA 1F314

Pause to enjoy a peach bellini and explore DMC’s one-stop supply warehouse for retail display and design resources.
Thursday, January 16, 2014

1:45 PM
Housewares Hotspot
THURSDAY; TM 2 BETWEEN 2800 & 2900
View some of the hottest housewares in action and sample the results. Source One Marketing, TM 1949, presents Mastrad Silicone Cookware.

1:45 PM
Housewares Hotspot
THURSDAY; TM 2 BETWEEN 2800 & 2900

2 PM
Collegiate Spirit Fashion Show
THURSDAY; WTC 12 COLLEGIATE TEMPS
Check out the show highlighting licensed gift and apparel merchandise from favorite pro-sports teams and alma maters. Watch the pom-poms shake and hear the team spirit roar while taking Jell-O shots during the show.

2 PM
Chef Cooking Demo: Daniel Pittman
THURSDAY; WTC 1 CULINARY STAGE
See Daniel Pittman, Executive Chef of LUCK, prepare craft beer inspired recipes found in his new restaurant on Trinity Groves featuring American regional cuisine.

2 PM
Gourmet Christmas
THURSDAY; TM 1 CHRISTMAS HQ DESIGN STAGE
Presenter: Rosemary Goodman, Gourmet Market, WTC 180. See what scrumptious holiday treats are available in The Gourmet Market in this show-tell-and-taste session.

2 PM
Margarita Madness
THURSDAY; WTC 6 THE RANGE NEAR 6876
Crazy about latest and greatest collections in western and lodge home products? So are we! Shop the latest trends in western home accents and enjoy a refreshing frozen margarita.

2:30 PM
Housewares Hotspot
THURSDAY; TM 2 BETWEEN 2800 & 2900
Become your own barista and learn how to create the perfect latte using the KRUPS coffee and espresso machine. Presented by The Lockin Group, TM 1901.

2:30 PM
Housewares Hotspot
THURSDAY; TM 2 BETWEEN 2800 & 2900
Uncover the missing tool to your morning regime and view a product demonstration featuring the Bialetti Espresso Machine. Presented by Kulovitz & Associates WTC 180-D36.

2:30 PM
Fine Cheese & Wine
THURSDAY; WTC 190 TABLE & HOUSEWARES TEMPS
View the best temporary selection in functional gifts, dining, cooking and entertaining wares and sample a range of artisan cheeses and a glass of red or white wine while you shop.

2:30 PM
Seminar: Targeted Promotions - Made in the USA & Black Friday
THURSDAY; TM 2355
With Gwen Uhlig. Discover new marketing and sales strategies to increase sales in promoting these sought-after categories. Seminar is open to all retailers. Sponsored by HTI Buying Group, Inc.

3 PM
Serve up Christmas with all the “Trimmings”
THURSDAY; TM 1 CHRISTMAS HQ DESIGN STAGE
Dallas Design Expert J Schwanke offers fast & easy tips and tricks for impressive Christmas tree decorating to give you show-stopping Christmas tree displays and crowd pleasing effects!
Thursday, January 16, 2014

SPECIAL EVENTS & SEMINARS

Cheers to Beer!
THURSDAY; MARKET HALL NORTH HALL NEAR BOOTH 5223
Say cheers to the New Year and the unique, artisan inspired merchandise found throughout Furniture & Vintage Home Temps! Shop timeless pieces in home décor for your store while sampling on a variety of artisan cheeses and beer.

Seminar: Footsteps Marketing
THURSDAY; TM 2355
With Patrick Curry. Discuss great web, email & Facebook promotions with a pro. Walk away with ideas and proven promotions from a collection of the best. Seminar is open to all retailers. Sponsored by HTI Buying Group, Inc.

Outdoor Living “Snack Attack”
THURSDAY; THE PLAZA 1F201
Step inside the showroom with the greatest selection in outdoor décor and enjoy an assortment of afternoon snacks ranging from kettle chips, dry-roasted peanuts and chips and salsa.

Good Times with Great Designs
THURSDAY; TM 1 DESIGN TEMPS
Enjoy a cool drink with hot beats and have a great time exploring a juried high-style assortment of decorative home accents. Shop innovative gift and décor temp merchandise while sampling savory bites and sipping a glass of bubbly.

Chef Cooking Demo: Uno Immanivong
THURSDAY; WTC 1 CULINARY STAGE
Dexas, WTC 180-A22, presents Chef Uno Immanivong of Chino Chinatown as she prepares tasty samplings from her new incubator restaurant in Trinity Groves. Observe as Chef Uno fuses unique blends of Chinese cooking with Latin ingredients while using a number of Texas housewares items as part of her food preparation.

Gourmet Market Presents “Cookin’ Up Cocktails”
THURSDAY; WTC 180
Check out what’s cooking in the Gourmet Market kitchen and savor samplings of delicious culinary treats found throughout the floor. Choose from an ice-cold beer or glass of wine, better yet, step up to the mixology bar and choose your favorite Cosmo concoction!

GHTA Cocktail Party
THURSDAY; TM 2153
GHTA members and guests can enjoy hors d’oeuvres and drinks while networking. Sponsored by the Gift & Home Trade Association.

Thursday, January 16, 2014
Thursday, January 16, 2014

5:30 PM
Elements Presents “Elements of Fun”
THURSDAY; WTC 9009
Have a blast listening to contemporary violinist Radu while browsing through an assortment of distinctive high-end home décor. Enjoy refreshing cocktails and hors d’oeuvres as you shop the newest interior trends.

6 PM - 8 PM
Shop Late Til 8
THURSDAY; PARTICIPATING SHOWROOMS
Not enough hours in the day? Enjoy extended shopping hours in participating showrooms.

6 PM
Late Night Lemon Drop Martini
THURSDAY; WTC 5 NEAR 571
Sip on a lemon drop martini while shopping the newest trends in home accent furniture and accessories. The Lemon Drop Martini is a smooth blend of lemon and vodka.

6 PM
Rockin’ Around the Christmas Tree
THURSDAY; THE PLAZA 1F100 AISLE
Join us for cocktails, hors d’oeuvres, networking, dancing and fun! With the exciting presentation of over $8,000 to the winners of The Holiday and Decorative Association’s National Christmas Tree Design Competition. Sponsored by Dallas Market Center and the Holiday & Decorative Association.

9 PM
Lighting After Dark Party
THURSDAY; SHERATON DALLAS HOTEL - 38TH FLOOR CHAPARRAL ROOM
Light up the night and network with the brightest lighting industry buyers, manufacturers and reps! Mix and mingle with industry professionals and enjoy complimentary drinks while enjoying a view of the Dallas skyline. Exclusive to the lighting industry.

Friday, January 17, 2014

8 AM
Seminar: How to Layer Lighting
FRIDAY; WTC 345
With Richard Alan, CLMR. Discover ways to layer lighting into your product mix. Boost sales with new product assortments. Sponsored by Swarovski. 1.5 CLC credit. Cost: $44 (member) $69 (non-member).

8:30 AM – 5 PM
Press Room & International Buyer Lounge
FRIDAY; WTC 160
International buyers and press are invited to visit the lounge with phone, fax, and internet service.

8:30 AM – 6 PM
Buyers Lounge
FRIDAY; WTC 6878 & 13 (BEHIND TEMPS)
Relaxing business center with phone, fax, internet, copier and refreshments. Sponsors: Craig Clovis WTC 13325, Lladro TM 3531, Skin Kare Industries WTC 7250.

8:30 AM – 6 PM
25th Annual ARTS Awards Exhibit
FRIDAY; TM 4026-4028
Take a moment and view the 25th Annual ARTS Awards finalists. Finalists have been reviewed and scored based on manufacturing, retail, representation and product design competition categories.

8:30 AM – 6 PM
New Product Gallery
FRIDAY; WTC 12 ATRIUM
Catch a glimpse of displays featuring new and innovative products found throughout the marketplace.

8:30 AM - 6 PM
Showroom Bucks on 7
FRIDAY; WTC 7 ATRIUM
Visit participating showrooms for a chance to win bucks good in 7th floor jewelry, fashion and personal care showrooms.
8:30 AM – 6 PM
**Accessories Displays for the Gift & Home Retailer**
FRIDAY; WTC 13 NEAR BOOTH 8818
Visit 13th floor temps and take a look at innovative propping and cross merchandising techniques proven to effectively merge fashion into gift and home stores. Have questions? Ask them during a live styling demo by professional stylist Pam Wright on Thursday and Friday, 11am.

8:30 AM – 8 PM
**Gourmet Market Tastings**
FRIDAY; WTC 180
Stop by and sample specialty food and beverage products for your store.

8:30 AM – 8 PM
**Gourmet Market’s New & Now 13 Lucky Giveaways**
FRIDAY; WTC 180, NEW & NOW
Thirteen giveaways from thirteen of the newest, most innovative housewares and gourmet food vendors exhibiting collectively in New & Now at Gourmet Market. Visit New & Now and enter to win.

8:30 AM – 8 PM
**Pass GO! Gourmet Market $200 Giveaway**
FRIDAY; WTC 180, A- AISLE
Stop by participating A-aisle Gourmet Market booths to enter to win a $200 AMEX gift card!

8:30 AM – 8 PM
**Gourmet Market Grand Prize Giveaway**
FRIDAY; WTC 180
Visit the expanded Gourmet Market and drop off your business card for a chance to win a 3-night stay at the iconic and luxurious Hilton Anatole! Plus enjoy $200 to dine at the hotel’s new sophisticated and urban dining steakhouse, SeR. Package must be redeemed during the Dallas Total Housewares & Gourmet Market, June 18-24, 2014 or January 14-20, 2015.

8:30 AM – 8 PM
**Elements GoPro Giveaway**
FRIDAY; WTC 9009
Drop by with your business card and enter for a chance to win a HERO3 White Edition GoPro camera! Explore the distinctive high-end design products inside.

9 AM
**Market Orientation Tour**
FRIDAY; WTC 156A
So many products, so little time. Get up to speed on DMC to make your buying trip a success and receive a personal tour of market.

9 AM
**Set the Holiday Christmas Table for $ales**
FRIDAY; WTC 1 DESIGN STAGE
Dallas Design Expert J Schwanke shares secrets for selling tablescapes and MORE holiday items to your customers! His demo table is LOADED with ideas, expert tips and techniques for successful tablescaping.

9 AM
**Ornamator**
FRIDAY; TM 1 CHRISTMAS HQ DESIGN STAGE
Presenter: Kim Cortes, Ornamator. With the “No Cut” Ribbon Wreath, you can create bows with no wire, no glue, no stress!

9 AM
**Nuts about Donuts**
FRIDAY; WTC 8 ATRIUM
Crazy about the variety of children resources? So are we! Browse through the collections of infant, children, tween and expectant mother merchandise and enjoy donut holes served with Starbucks coffee.

10 AM
**Discovery Tour: Charming Gift & Decor Items That Sell!**
FRIDAY; WTC 1 MEET AT FOUNTAIN
Industry expert Rawlins Gilliland independently chooses and shows on a fast-paced walk the outstanding gifts and decorative lines and items detailed in his printed handout.
10 AM
Making Magic & Money with Mark Roberts
FRIDAY; WTC 1 DESIGN STAGE
Entrepreneur, Mark Roberts explains his creative process and the profit-making potential of building a loyal customer following for his unique, limited-edition Fairy, Elf and Santa collections.

10 AM
Create Your Difference for Holiday with Katherine’s Collection
FRIDAY; TM 1 CHRISTMAS HQ DESIGN STAGE
Learn how Katherine’s Collection develops its masterful collection of fanciful character dolls, whimsical creations and award winning visual displays with their highly creative team staffed with talented painters, illustrators, sculptors and costume designers.

11 AM
Live Styling Demo: Accessory Displays for the Gift & Home Retailer
FRIDAY; WTC 13 TEMPS NEAR BOOTH 8818
Professional stylist, Pam Wright, creates compelling displays with accessory pieces pulled directly from the floor. Discover how to merge fashion into your gift/home store as Pam shares her techniques and answers questions about innovative propping and cross-merchandising.

11 AM
Let the Container Inspire You
FRIDAY; WTC 1 DESIGN STAGE
Presenter: Matt Wood AIFD. So many containers to be found at market... and so many creative ways to use and sell them! See how containers are an essential part in your merchandise mix.

11 AM
PRESENT-ing Christmas
FRIDAY; TM 1 CHRISTMAS HQ DESIGN STAGE
Holiday gift wrapping is all about the PRESENTation. Join Dallas Design Expert J Schwanke to learn how to wrap holiday gifts with flair and panache.

NOON
Seminar: Targeted Promotions - Made in the USA & Black Friday
FRIDAY; TM 2355
With Gwen Uhlig. Discover new marketing and sales strategies to increase sales in promoting these sought-after categories. Seminar is open to all retailers. Sponsored by HTI Buying Group, Inc.

NOON
Thomas O’Brien Presents Aero: Beginning to Now
FRIDAY; WTC 1 STAGE
Acclaimed interior and home furnishings designer Thomas O’Brien discusses his design philosophy and his new book, Aero: Beginning to Now, which celebrates 20 years of his famed Aero design studio and AERO boutique in an album of specially collected images and reminiscences. Books available for purchase; signing immediately follows presentation.

NOON
“Inflating” Holiday Profits
FRIDAY; TM 1 CHRISTMAS HQ DESIGN STAGE
Join Peggy Williams as she shares inspiring holiday merchandising ideas using balloon décor; guaranteed to attract attention and draw customers to your store.

NOON
Seminar: Two Growing Lighting Markets - Lighting for the Elderly & Healthy Living
FRIDAY; WTC 345
With Terry McGowan, FIES, LC. Uncover the benefits in tapping into these two consumer markets and ways to capture these growing markets. Sponsored by Quoizel. 1.5 CLC credit. Cost: $49 (member) $69 (non-member).
SPECIAL EVENTS & SEMINARS

Friday, January 17, 2014

1 PM
Housewares Hotspot
FRIDAY; TM 2 BETWEEN 2800 & 2900
Source One Marketing, TM 1949 presents the Fissler Pressure Cooker, Europe’s leading brand of pressure cookers and cookware. Learn more about the cooker’s special and useful features.

1:30 PM
Thumbs Up for Handmade
FRIDAY; WTC 12 TEMPS 3500 AISLE
Give thumbs up to the grand assortment of handmade gifts from temporary exhibitors and unearth innovative artisan designs. As a treat, sample fresh veggies, crostini with dip and tea.

1:30 PM
Seminar: Whitford’s PKN - Safety of Nonstick Coatings & Trends in Coatings
FRIDAY; TM 2355
With Suzie Ickes & Fran Groesbeck. Learn everything you need to know about coatings. Topics include types of coatings, safety, government regulations and new trends in interior non-sticks and exterior decorative coatings. Seminar is open to all retailers. Sponsored by HTI Buying Group, Inc.

1:45 PM
Housewares Hotspot
FRIDAY; TM 2 BETWEEN 2800 & 2900
Cooking just got easier with Dexas’s new line of collapsible gadgets. Learn more about the innovative tools missing from your customers’ kitchen and have a chance to walk away with a few of your own. Presented by Dexas, WTC 180-A22.

1:45 PM
Housewares Hotspot
FRIDAY; TM 2 BETWEEN 2800 & 2900
Step away from traditional blenders and discover how to create favorite recipes using only the Blendtec Sonic Blender. Presented by Kulovitz & Associates, WTC 180-D36.

NOON
Retail Marketing Boot Camp Seminar: Your Perfect Social Media Fit sponsored by Snap Retail
FRIDAY; THE PLAZA, SEASONS GALLERY
Facebook? Twitter? Instagram? Pinterest? YouTube? There are so many to pick from, with new social media sites added continually. Which should you use to engage with customers and drive sales? Attend this informative session to learn which social media sites work best for your store type and target audience. Boxed lunch available for purchase.

12:30 PM
Seminar: Footsteps Marketing
FRIDAY; TM 2355
With Patrick Curry. Discuss great web, email & Facebook promotions with a pro. Walk away with ideas and proven promotions from a collection of the best. Seminar is open to all retailers. Sponsored by HTI Buying Group, Inc.

12:30 - 7:30 PM
Dallas Design Supply Peach Bellini Chill-Out
FRIDAY; THE PLAZA 1F314
Pause to enjoy a peach bellini and explore DMC’s one-stop supply warehouse for retail display and design resources.

1 PM
Christmas Fashions
FRIDAY; TM 1 CHRISTMAS HQ DESIGN STAGE
Rhonda Sargent Chambers, a leader in the fashion community as a model, TV personality, speaker and fashion show producer surveys the marketplace for Christmas fashion accessories that your customers will love to wear or give for the holidays.

1 PM
Housewares Hotspot
FRIDAY; TM 2 BETWEEN 2800 & 2900
Discover the power behind the Vitamix High Performance Blender and the different ways to make easier, faster and more delicious meals. Presented by Source One Marketing, TM 1949.
Friday, January 17, 2014

2 PM  
**Celebrity Chef Cooking Demo: Alex Hitz**  
FRIDAY; WTC 1 CULINARY STAGE  
Watch culinary enthusiast and entertainer, Alex Hitz whip up dishes found within his best-selling book, *My Beverly Hills Kitchen: Classic Southern Cooking with a French Twist*. Alex is branded as one of the world’s best hosts and famous for his down-to-earth philosophy on food and entertaining. Take his recipes home during a book signing following his presentation.

2 PM  
**Trends on 13 Accessory Show**  
FRIDAY; WTC 13 TEMPS 8800 AISLE  
From off the shelves and onto the catwalk, view the latest accessory trends through a show highlighting statement pieces from Red Haute, Fashion, and Handmade Fashion & Accessories Temps. As you sip on a Cosmopolitan, observe prominent product assortments to include in your store.

2 PM  
**The Workmanship of Fontanini Nativities**  
FRIDAY; TM 1 CHRISTMAS HQ DESIGN STAGE  
Presenter: Velia Faso, Roman, Inc. The Fontanini® Heirloom Nativity® has been exclusively distributed by Roman for many years and has become world-famous for Italian craftsmanship. Learn why this sought-after collection is prized for its lifelike sculpting, meticulous hand painting and attention to detail.

2 PM  
**Margarita Madness**  
FRIDAY; WTC 6 THE RANGE NEAR 6876  
Crazy about latest and greatest collections in western and lodge home products? So are we! Shop the latest trends in western home accents and enjoy a refreshing frozen margarita.

2 PM  
**Sweet Designs & Desserts**  
FRIDAY; TM 1 DESIGN TEMPS NEAR BOOTH 730  
Discover sweet treats awaiting you and explore premium designs in home accents and gifts. Bask in the must-have finds as well as decadent chocolate brownies, lemon bars and toffee crunch bars.

2:30 PM  
**Refuel & Recharge**  
FRIDAY; MARKET HALL MAIN HALL, NEAR 6024  
Stop and refuel with a selection of grab-n-go energy snacks and Starbucks coffee. Once re-energized, take a moment and review one-of-a-kind handcrafted artisan pieces from American Made by Hand Temps.

2:30 PM  
**Housewares Hotspot**  
FRIDAY; TM 2 BETWEEN 2800 & 2900  
Look at traditional cookware differently and see a product demonstration showcasing the Mario Batali cookware cast-iron collection in action. Presented by Martin & Associates, TM 2501.

2:30 PM  
**Housewares Hotspot**  
FRIDAY; TM 2 BETWEEN 2800 & 2900  
Sharpen that cutlery knowledge and view a product demonstration utilizing the Messermeister – Knife Sharpening collection. Presented by The Lockin Group, TM 1901.

3 PM  
**Discovery Tour: Touring the Tempting Temps**  
FRIDAY; WTC 13 TEMPS ENTRANCE  
Join renowned retail guru Rawlins Gilliland as he showcases additional lines and items among temporary exhibitors you will want to consider layering into your assortment.

3 PM  
**Sweet Cupcake Break**  
FRIDAY; WTC 1 LUXURY HOME TEMPS  
Take a break from market madness and choose from a selection of cupcakes while browsing through high end lighting, furniture, wall décor, textiles and home accents.

3 PM  
**Seminar: REL Processing**  
FRIDAY; TM 2355  
With Michael Lepore and Jeff Brodsly. Learn more about merchant services and how to maximize their effectiveness in your daily business. Seminar is open to all retailers. Sponsored by HTI Buying Group, Inc.
SPECIAL EVENTS & SEMINARS

3 - 5 PM
Live Music with Jon Rutherford
FRIDAY; WTC 6 WESTERN HOME TEMPS
Listen to country crooner Jon Rutherford perform while exploring the latest and greatest looks from Western Home Temps. As you shop, pick up an ice-cold apple-cider margarita, the perfect combination of tequila, cinnamon and apples.

4 PM
Beer & Wine Break
FRIDAY; WTC 7 ATRIUM
Stop by for a drink and shop the Cash & Carry jewelry, fashion and personal care showrooms.

4 PM
Cocktail Sips
FRIDAY; WTC 190 TABLE & HOUSEWARES TEMPS 300 AISLE
Visit a gift buyers’ destination for entertaining and living and sip on Vanilla Pear Cocktail, a sweet mix of pear, vanilla beans and vodka. Find a range of products perfect for the kitchen, the table and home.

4 PM
Berry Sweet Lights
FRIDAY; TM 3 LOFT
Search through the comprehensive selections of innovative lighting product and discover sweet residential and commercial fixtures for your store. Sample savory cheesecake bites and fresh hot chocolate while you shop.

5:30 PM
Outdoor Living Presents “Cheese & Chatter”
FRIDAY; THE PLAZA 1F201
Enjoy fine wine and a variety of artisan cheeses while speaking with furnishing experts in regards to the latest and greatest accents, lighting, art, statuary, pottery and garden accessories. Chat about the latest industry trends in outdoor décor and discover new ways to enhance patio, deck and garden landscapes.

6 PM - 8 PM
Shop Late Til 8
FRIDAY; PARTICIPATING SHOWROOMS
Not enough hours in the day? Enjoy extended shopping hours in participating showrooms.

6 PM
Celebrate the Home - Industry Party & ARTS Awards Exhibit
FRIDAY; TM 4028
Mix and mingle with industry peers while celebrating home industry excellence. Delight in cocktails, conversation and view an exhibit honoring the 25th ARTS Awards finalists.

6 PM
The Studio at KidsWorld Presents “Bubbles & Bites”
FRIDAY; WTC 8701
Step inside the studio with the most children’s products and uncover new treasures for your store and your mouth. Celebrate the sweet finds by enjoying live music and fizzy-inspired cuisine consisting of cotton-candy champagne cocktails, pink champagne cookies and champagne Jell-O shots.

6 PM
Cherry-Vanilla Cocktail Craze
FRIDAY; WTC 6 NEAR 6272
Crazy about the wonderful home product from permanent exhibitors? If so, stay warm shopping late hours with a Tennessee Cherry cocktail in hand, a blend of cherry-infused whiskey, cocoa and vanilla.

SPECIAL EVENTS & SEMINARS

SATURDAY »

8:30 AM - 2 PM
Showroom Bucks on 7
SATURDAY; WTC 7 ATRIUM
Visit participating showrooms for a chance to win bucks good in 7th floor jewelry, fashion and personal care showrooms. Drawing at 2pm.

8:30 AM – 5 PM
Press Room & International Buyer Lounge
SATURDAY; WTC 160
International buyers and press are invited to visit the lounge with phone, fax, and internet service.
**SPECIAL EVENTS & SEMINARS**

8:30 AM – 6 PM

**Buyers Lounge**
SATURDAY; WTC 6878 & 13 (BEHIND TEMPS)
Relaxing business center with phone, fax, internet, copier and refreshments. Sponsors: Craig Clovis WTC 13325, Lladro TM 3531, Skin Kare Industries WTC 7250.

8:30 AM – 6 PM

**25th Annual ARTS Awards Exhibit**
SATURDAY; TM 4026-4028
Take a moment and view the 25th Annual ARTS Awards finalists. Finalists have been reviewed and scored based on manufacturing, retail, representation and product design competition categories.

8:30 AM – 6 PM

**New Product Gallery**
SATURDAY; WTC 12 ATRIUM
Catch a glimpse of displays featuring new and innovative products found throughout the marketplace.

8:30 AM – 6 PM

**Gourmet Market Tastings**
SATURDAY; WTC 180
Stop by and sample specialty food and beverage products for your store.

8:30 AM – 6 PM

**Gourmet Market’s New & Now 13 Lucky Giveaways**
SATURDAY; WTC 180, NEW & NOW
Thirteen giveaways from thirteen of the newest, most innovative housewares and gourmet food vendors exhibiting collectively in New & Now at Gourmet Market. Visit New & Now and enter to win.

8:30 AM – 6 PM

**Pass GO! Gourmet Market $200 Giveaway**
SATURDAY; WTC 180, A-AISLE
Stop by participating A-aisle Gourmet Market booths and enter to win a $200 AMEX gift card!

8:30 AM – 6 PM

**Gourmet Market Grand Prize Giveaway**
SATURDAY; WTC 180
Visit the expanded Gourmet Market and drop off your business card for a chance to win a 3-night stay at the iconic and luxurious Hilton Anatole! Plus enjoy $200 to dine at the hotel’s new sophisticated and urban dining steakhouse, SER. Package must be redeemed during the Dallas Total Housewares & Gourmet Market, June 18-24, 2014 or January 14-20, 2015.

8:30 AM – 6 PM

**Elements GoPro Giveaway**
SATURDAY; WTC 9009
Drop by with your business card and enter for a chance to win a HERO3 White Edition GoPro camera! Explore the distinctive high-end design products inside.

8:30 AM – 6 PM

**Accessories Displays for the Gift & Home Retailer**
SATURDAY; WTC 13 NEAR BOOTH 8818
Visit 13th floor temps and take a look at innovative propping and cross merchandising techniques proven to effectively merge fashion into gift and home stores.

9 AM

**Market Orientation Tour**
SATURDAY; WTC 156A
So many products, so little time. Get up to speed on DMC to make your buying trip a success and receive a personal tour of market.

9 AM

**Color Influences of the Season**
SATURDAY; WTC 1 DESIGN STAGE
Presenter: Sandy Schroeck AIFD, PFCl, CFD Get excited about new floral materials and accessories, preview the current trend colors and explore the way to blend them in interesting ways to create colorful seasonal designs.
9 AM
**Santas That “Capture Your Memories”**
**SPECIAL EVENTS & SEMINARS**
**SATURDAY; TM 1 CHRISTMAS HQ DESIGN STAGE**
Artist Karen Didion showcases her unique and nostalgic Santa figurines that evoke the feeling of “coming home for Christmas”. Learn about the uncompromising attention to detail used to create her collectibles.

9:30 AM
**Bright-Eyed French Toast Brunch**
**SATURDAY; TM 4 FRONT ESCALATORS**
Begin the day right, and enjoy New Orleans French toast served with Starbucks coffee and orange juice as you explore new lighting resources from major residential and commercial manufacturers.

10 AM
**Color Essentials for Profit**
**SATURDAY; WTC 1 DESIGN STAGE**
J Schwanke reveals the secrets of how color affects buyer behavior and color techniques increase sales. Walk away with tips to create vibrant color displays, restyle slow moving items and discover unique color product for add-on sales and profit. Sponsored by Design Master color tool.

10 AM
**Vintage Christmas**
**SATURDAY; TM 1 CHRISTMAS HQ DESIGN STAGE**
Presenter: David Smith, Regency International. What was once popular is new again. Learn how to create fabulous Christmas decorations using updated tones of sea foam and aqua, flocked pines and frosted stems, light dustings of glitter and lots of velvets and jutes to add texture.

11 AM
**A Country Christmas**
**SATURDAY; TM 1 CHRISTMAS HQ DESIGN STAGE**
Presenter: Charlie Groppetti AIFD, Park Hill Collection. With a charming blend of American primitive and rural European antique reproductions, Park Hill Collections presents a Christmas story that satisfies the desire for the way things used to be but is still timeless for contemporary living.

11 AM
**Merchandising Walking Tour**
**SATURDAY; WTC 1 MEET AT FOUNTAIN**
Dallas Market displays are world class, and here’s the chance to see the BEST of the BEST! Dallas Design Expert J Schwanke takes you on a tour of the market to share (and showcase) the best display and merchandising examples!

NOON
**Celebrity Chef Cooking Demo: Chris Hamner**
**SATURDAY; WTC 1 CULINARY STAGE**
See Chris Hamner, winner of Bravo’s “Top Chef: Just Desserts” and owner of CH Patisserie, demonstrate his exceptional technique and sweet skills. Chef Hamner was the youngest-ever American chef to win a World Pastry Team Championship. His spectacular sugar sculptures and chocolate showpieces have been featured in countless publications and outlets including Food & Wine, VanityFair.com and on Food Network.

NOON
**Collegiate Christmas**
**SATURDAY; TM 1 CHRISTMAS HQ DESIGN STAGE**
Presenter: JJ Akin. Strike up the band for the old fight song as you pay tribute to the alma mater while decorating for the holidays.

NOON
**Retail Marketing Boot Camp Seminar: The Power Pinterest for Businesses sponsored by Snap Retail**
**SATURDAY; THE PLAZA, SEASONS GALLERY**
Pinterest is the fastest growing social network ever, with more than 70 million people pinning and repinning to their hearts’ content. In this engaging presentation, learn the basics and best practices for using Pinterest to inspire your customers and drive store sales. Actual retailer examples will be shared and explained to motivate you to jump on the Pinterest bandwagon. Boxed lunch available for purchase.
12:30 - 5:30 PM
Dallas Design Supply Peach Bellini Chill-Out
SATURDAY; THE PLAZA 1F314
Pause to enjoy a peach bellini and explore DMC’s one-stop supply warehouse for retail display and design resources.

1 PM
Christmas Dollars & Scents
SATURDAY; TM 1 CHRISTMAS HQ DESIGN STAGE
Presenter: Shawn Coyle. Follow your nose to these holiday-scented candles, potpourris, diffusers and sprays to evoke fond holiday memories and warm welcomes. Find out why offering holiday scents equals profit-making sense.

1 PM
7 Layers of Fun!
SATURDAY; WTC 6 TEMPS NEAR BOOTH 214
Have a blast uncovering innovative home products like decorative accessories, window and wall décor, lamps and lighting, tabletop and linens, pillows, rugs products and enjoy rich 7-Layer dip while you shop!

1:30 PM
Biscuits & Tea for Me!
SATURDAY; WTC 190 TABLE & HOUSEWARES TEMPS NEAR BOOTH 413
Glance through the large assortment of fine dining, cooking, and entertaining wares and indulge in a variety of Tazo tea options and English biscuits.

2 PM
Chef Cooking Demo: Anthony Van Camp
SATURDAY; WTC 1 CULINARY STAGE
Anthony Van Camp, Executive Chef of SER prepares samplings of his finest steaks and chops, just a few of his many bold and provocative dishes. For dinner, visit SER located at the Hilton Anatole and enjoy a striking view of the Dallas skyline.

2 PM
Christmas Stockings
SATURDAY; TM 1 CHRISTMAS HQ DESIGN STAGE
Presenter: JJ Akin. See the great diversity of products the marketplace has to offer to ensure your customers hang their stockings from the chimney with care.

2 PM
Margarita Madness
SATURDAY; WTC 6 THE RANGE NEAR 6876
Crazy about latest and greatest collections in western and lodge home products? So are we! Shop the newest trends in western home accents and enjoy a frozen margarita.

2 PM
Sweet! Spiked Apple Cider
SATURDAY; THE PLAZA 1F400 AISLE
Take pleasure in knowing that Dallas has you covered for the holidays and sip on a hot spiked apple cider cocktail. It’s a favorite holiday punch, with an alcoholic twist.

3 PM
Stop, Sip, & Shop!
SATURDAY; TM 1 DESIGN TEMPS
Pick up a Winter Citrus cocktail, a refreshing blend of grapefruit and vodka and shop the juried high-style collection of gifts, personal care and decorative home accents.

3:30 PM
Royal Spoils
SATURDAY; WTC 190 LUXURY HOME TEMPS
Feel like royalty as you browse through an assortment of high end lighting, furniture, wall décor, textiles and accents. Savor on the smooth taste of a Royal Plush cocktail, a blend of burgundy and iced brut champagne.
Saturday, January 18, 2014

3:30 PM
**Sparkling Wine! Oh My!**
SATURDAY; WTC 12 BATH & BODY TEMPS, 1600 AISLE
Discover new ways to pamper yourself and your customers while sipping on a Cranberry Rose Sparkler and checking out the latest products in bath, personal care, health and beauty.

4 PM
**An Affair with Vintage Fashion**
SATURDAY; MARKET HALL MAIN HALL
Observe the latest gift and apparel trends in a show highlighting collections from Vintage Fashion & Gift and Boutique 2Go Temps. Sip an ice-cold beer or glass of wine and uncover timeless collections to add to your product mix.

4 PM
**Gourmet Product Demo: Salt Rox**
SATURDAY; WTC 1 CULINARY STAGE
Salt is the key ingredient in many recipes. Watch John Tucker with Salt Rox demonstrate how easy it is to cook flavorful vegetables, seafood, poultry and beef using the premier Himalayan Salt Cooking block. Presented by Salt Rox, WTC 180-E30.

4 PM
**Wine & Cheese Party**
SATURDAY; WTC 8701 THE STUDIO AT KIDSWORLD
Have a blast shopping through the largest product assortment featuring everything kid and unwind with a selection of artisan cheeses and your choice of red and white wine.

4 PM
**Refuel & Recharge**
SATURDAY; WTC 13 TEMPS 9000 AISLE
Relax with the latest fashion apparel and accessories as you sample grab-n-go snack mix options. Once recharged, browse through the multitude of jewelry, apparel, handbags, footwear and gift merchandise for your store.

6:30 PM
**25th Annual ARTS Awards Gala**
SATURDAY; HILTON ANATOLE - KHMER BALLROOM
Black-tie event honoring the best in home accessories. The ARTS Awards is the premier international awards program dedicated to home industry excellence and achievement in retailing, manufacturing, design and representation.

Sunday, January 19, 2014

8:30 AM – 3 PM
**Pass GO! Gourmet Market $200 Giveaway**
SUNDAY; WTC 180, A-AISLE
Stop by participating A-aisle Gourmet Market booths and enter to win a $200 AMEX gift card!

8:30 AM – 3 PM
**Elements GoPro Giveaway**
SUNDAY; WTC 9009
Drop by with your business card and enter for a chance to win a HERO3 White Edition GoPro camera! Explore the distinctive high-end design products inside. Drawing held at 3:00 p.m.

8:30 AM – 4 PM
**New Product Gallery**
SUNDAY; WTC 12 ATRIUM
Catch a glimpse of displays featuring new and innovative products found throughout the marketplace.

8:30 AM – 4 PM
**Accessories Displays for the Gift & Home Retailer**
SUNDAY; WTC 13 NEAR BOOTH 8818
Visit 13th floor temps and take a look at innovative propping and cross merchandising techniques proven to effectively merge fashion into gift and home stores.

8:30 AM – 5 PM
**Press Room & International Buyer Lounge**
SUNDAY; WTC 160
International buyers and press are invited to visit the lounge with phone, fax, and internet service.
Complimentary food and/or drink

8:30 AM – 6 PM
Buyers Lounge
SUNDAY; WTC 6878 & 13 (BEHIND TEMPS)
Relaxing business center with phone, fax, internet, copier and refreshments. 13th Floor location closes at 4 pm. Sponsors: Craig Clovis WTC 13325, Lladro TM 3531, Skin Kare Industries WTC 7250.

8:30 AM – 6 PM
25th Annual ARTS Awards Exhibit
SUNDAY; TM 4026-4028
Take a moment and view the 25th Annual ARTS Awards finalists. Finalists have been reviewed and scored based on manufacturing, retail, representation and product design competition categories.

8:30 AM – 6 PM
Gourmet Market Tastings
SUNDAY; WTC 180
Stop by and sample specialty food and beverage products for your store.

8:30 AM – 6 PM
Gourmet Market’s New & Now 13 Lucky Giveaways
SUNDAY; WTC 180, NEW & NOW
Thirteen giveaways from thirteen of the newest, most innovative housewares and gourmet food vendors exhibiting collectively in New & Now at Gourmet Market. Visit New & Now and enter to win.

8:30 AM – 6 PM
Gourmet Market Grand Prize Giveaway
SUNDAY; WTC 180
Visit the expanded Gourmet Market and drop off your business card for a chance to win a 3-night stay at the iconic and luxurious Hilton Anatole! Plus enjoy $200 to dine at the hotel’s new sophisticated and urban dining steakhouse, SER. Package must be redeemed during the Dallas Total Housewares & Gourmet Market, June 18-24, 2014 or January 14-20, 2015.

9 AM
Market Orientation Tour
SUNDAY; WTC 156A
So many products, so little time. Get up to speed on DMC to make your buying trip a success and receive a personal tour of market.

NOON
Retail Marketing Boot Camp Seminar: Your Perfect Social Media Fit sponsored by Snap Retail
SUNDAY; THE PLAZA, SEASONS GALLERY
Facebook? Twitter? Instagram? Pinterest? YouTube? There are so many to pick from, with new social media sites added continually. Which should you use to engage with customers and drive sales? Attend this informative session to learn which social media sites work best for your store type and target audience. Boxed lunch available for purchase.

12:30 - 5:30 PM
Dallas Design Supply Peach Bellini Chill-Out
SUNDAY; THE PLAZA 1F314
Pause to enjoy a peach bellini and explore DMC’s one-stop supply warehouse for retail display and design resources.

1:30 PM
Dip Into the Holidays
SUNDAY; THE PLAZA 2F200 AISLE
Dip your toes inside showrooms with a multitude of holiday décor where an afternoon snack awaits you. Enjoy traditional chickpea, white bean and edamame hummus as you shop.

2 PM
Hot Chocolate & Rum! Yum!
SUNDAY; WTC 6 NEAR 6690
Uncover new designs in furniture and home accents while sampling on a hot white chocolate and rum cocktail with an assortment of freshly-baked cookies.

3 PM
Hot Coco & Gourmet Popcorn Snacks
SUNDAY; WTC 8701 THE STUDIO AT KIDSWORLD
Baby its cold outside. Warm up and reenergize in the studio with a multitude of children’s product categories varying from gifts, home décor, lighting, apparel and toys.

Sunday, January 19, 2014

Sunday, January 19, 2014
MONDAY »

8:30 AM – NOON
Gourmet Market Grand Prize Giveaway
MONDAY; WTC 180
Visit the expanded Gourmet Market and drop off your business card for a chance to win a 3-night stay at the iconic and luxurious Hilton Anatole! Plus enjoy $200 to dine at the hotel’s new sophisticated and urban dining steakhouse, SER. Package must be redeemed during the Dallas Total Housewares & Gourmet Market, June 18-24, 2014 or January 14-20 2015.

8:30 AM – 5 PM
Press Room & International Buyer Lounge
MONDAY; WTC 160
International buyers and press are invited to visit the lounge with phone, fax, and internet service.

8:30 AM – 6 PM
Buyers Lounge
MONDAY; WTC 6878
Relaxing business center with phone, fax, internet, copier and refreshments. Sponsors: Craig Clovis WTC 13325, Lladro TM 3531, Skin Kare Industries WTC 7250.

8:30 AM – 6 PM
Gourmet Market Tastings
MONDAY; WTC 180
Stop by and sample delicious culinary treats for your store.

8:30 AM – 6 PM
25th Annual ARTS Awards Exhibit
MONDAY; TM 4026-4028
Take a moment and view the 25th Annual ARTS Awards finalists. Finalists have been reviewed and scored based on manufacturing, retail, representation and product design competition categories.

9 AM
Market Orientation Tour
MONDAY; WTC 156A
So many products, so little time. Get up to speed on DMC to make your buying trip a success and receive a personal tour of market.

TUESDAY »

12:30 - 5:30 PM
Dallas Design Supply Peach Bellini Chill-Out
MONDAY; THE PLAZA 1F314
Pause to enjoy a peach bellini and explore DMC’s one-stop supply warehouse for retail display and design resources.

1 PM
Whiskey Sour Wind Down
MONDAY; WTC 10 NEAR 10052
Take a break from market madness and relax with a whiskey sour in hand. Once rejuvenated, search for innovative home accents and furniture trends for your store.

8:30 AM – 5 PM
Press Room & International Buyer Lounge
TUESDAY; WTC 160
International buyers and press are invited to visit the lounge with phone, fax, and internet service.

8:30 AM – 6 PM
Buyers Lounge
TUESDAY; WTC 6878
Relaxing business center with phone, fax, internet, copier and refreshments. Sponsors: Craig Clovis WTC 13325, Lladro TM 3531, Skin Kare Industries WTC 7250.

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Gourmet Market Tastings
TUESDAY; WTC 180
Stop by and sample delicious culinary treats for your store.
9 AM
**Market Orientation Tour**
TUESDAY; WTC 156A
Get up to speed on DMC to make your buying trip a success and get a personal tour of market.

9 AM - 4 PM
**Redesign Your Business: A Guide to a New Way of Thinking**
TUESDAY; THE PLAZA, SEASONS GALLERY
With Glen Boudreaux, RID, ASID, IDG of Boudreaux Associates. It’s important for design professionals and entrepreneurs to design a smart business as well as a quality space. Learn new strategies and technologies that will enhance your credibility, streamline and strengthen your business, and increase your bottom line. $225 includes valet, light breakfast and lunch. 0.2 CEPH.

12:30 - 5:30 PM
**Dallas Design Supply Peach Bellini Chill-Out**
TUESDAY; THE PLAZA 1F314
Pause to enjoy a peach bellini and explore DMC’s one-stop supply warehouse for retail display and design resources.
SHOWROOM SPECIALS & EVENTS
SHOWROOM SPECIALS & EVENTS

ALBERTO’S FOOD PRODUCTS
180-C02 WORLD TRADE CENTER
Sample our new pickled vegetables.

AMBELLA HOME
11080 WORLD TRADE CENTER
Light lunch served Friday - Monday. Join us for happy hour too with wine and cheese daily.

AMERICAN BEST
2F160 INTERNATIONAL TRADE PLAZA
Discounts available. Snacks and light refreshments.

AMSCAN
276 WORLD TRADE CENTER
10% off everyday and holiday traditions product. Plus free freight on qualifying orders - ask us how! Get your golden ticket - purchase $1,000+ of everyday product and open a Wonka Chocolate Bar to reveal the golden ticket to win prizes!

ANNETTE’S TOUCH OF CLASS
1-7300 MARKET HALL (TEMPS)
Free gift bag with pre-paid order.

AWAKENING SPIRITS
12-1709 WORLD TRADE CENTER (TEMPS)
Free shipping on orders $200+ and get your choice of three therapeutic oils. Place the order of $200+ by 1/24/14 and get 15% off. Leave your card at the booth for a prize drawing.

BABY ELEPHANT EARS INC
8701-33 WORLD TRADE CENTER
Orders $450+ receive free domestic shipping and a discounted display price.

BENITEZ COLLECTION
13-8813 WORLD TRADE CENTER (TEMPS)
Orders $450+ receive free domestic shipping and a discounted display price.

BEDFORD COTTAGE
6-409 WORLD TRADE CENTER (TEMPS)
Free freight for orders $750+. Must ship by end of March 2014.

BITE-LITE REPELLING CANDLES
12-2325 WORLD TRADE CENTER (TEMPS)
Free tabletop display with $150+ order. Free two-tier display with $250+ order. Freight included.

BLUE CRAB BAY CO.
180-A20 WORLD TRADE CENTER
Jalapeno Margarita Mixer 40% off. Daily tastings.

BO’S IMPORTS
180-H4-6 WORLD TRADE CENTER
Free freight plus extra 10% off with $250+ order.

CAL LIGHTING
4323 TRADE MART
Cash balloon prizes for looking at product introductions. Great catered lunch and wine in the afternoon.

CAVALLINI PAPERS
1-608 TRADE MART (TEMPS)
Free freight and free wraprack with the purchase of 12 styles of decorative wraps. Free gift with purchase. Join our 25th anniversary happy hour on Friday, 3-5pm!

CHEUNG’S RATTAN & IMPORTS
2F125 INTERNATIONAL TRADE PLAZA
Show discounts. Complimentary snacks and beverages.

CHEWBEADS
8701-27 WORLD TRADE CENTER
Free stand with opening order of $250+.

CHEF PRO/MAJESTIC ART ELEMENTS
180-H34 WORLD TRADE CENTER
No minimum order. Free freight for $500+ orders during market.

COLOMBIAN GIRL JEWELRY
13-9021 WORLD TRADE CENTER (TEMPS)
Up to 60% off on deluxe packages. Receive multiple sets of earrings free with purchase of select packages. Purchase any single package and be entered into our raffle for our finest product. Meet designer Carolina Locker, Friday - Saturday, 8:30am - 12:30pm.

CORSICAN
8701-63 WORLD TRADE CENTER
Free freight on $3,000+ orders throughout market.
CRAIG BACHMAN IMPORTS
1F406 THE PLAZA AND
12-4802 WORLD TRADE CENTER (TEMPS)
Wide range of net specials - limited quantities.
J Schwank in the showroom Saturday filming
Destination Dallas 2014. Complimentary food and
beverages.

CRISTI ‘ALI SAUCES
180-C3 WORLD TRADE CENTER
Drop your card for a raffle prize. Free tastings!

CROSBY & TAYLOR
1-632 TRADE MART (TEMPS)
Free freight on $350+ orders shipped in
contiguous US (ask about other offers available
outside US).

DALLAS DESIGN SUPPLY
1F314 THE PLAZA
Wednesday - Tuesday, 12:30 - 5:30pm, Peach
Bellini Chill-Out with complimentary drinks. Free
heavy-duty fabric totes while they last.

DALLAS RUGS
9009-30/70 WORLD TRADE CENTER
Free Gourmet Coffee Gift Cards while supplies
last!

DUTCH CHEESEMAKING
180-J6 WORLD TRADE CENTER
10% discount on $500+ orders. Cheese samples
and sides. Meet the Cheese Makers - Berny &
Teresa Mesman during market!

DEXAS
180-A22 WORLD TRADE CENTER
10% off wholesale or free shipping with MOQ of
$250, FOB Coppell, TX. Complimentary wine, beer
and hors d’oeuvres Friday, starting at 3pm.

ED K RUG & ASSOCIATES
14210 WORLD TRADE CENTER
Special pricing on Spring dresses and tunic tops.
Complimentary food and drinks.

EDIBELLES
180-B20 WORLD TRADE CENTER
Cookies & Snacks - buy 3+ cases get 25% off
shipping. Buy 5+ cases get 50% off shipping.
Sauces - buy 3 cases get 1 free. Stop by for tastings
of cookies, snacks and sauces.

ENGLISH ASSOCIATES
7527 WORLD TRADE CENTER
10% of sales donated to the Lupus Foundation of
America - Lone Star Chapter. Homemade cookies
served all day.

FAT MAMA’S TAMALES
180-J4 WORLD TRADE CENTER
10% off orders $250+ or free case of margarita
glasses. Sample “knock-you-naked” margaritas and
more!

GAGE, INC
180-D39 WORLD TRADE CENTER
Stop by for a free gift of our Venetian crystal (with
purchase).

GARDEN GIRL USA
12-4406 WORLD TRADE CENTER (TEMPS)
Free freight with first order and other great
discounts. Come by for coffee and snacks!

GLOBAL VIEWS/STUDIO A
608 WORLD TRADE CENTER
Gift with purchase - daily drawings! Complimentary
lunch served daily and afternoon hors d’oeuvres
and cocktails.

HANDSTAND KIDS
180-E48 WORLD TRADE CENTER
Free freight on all orders placed at the show.

IMAGINE THAT!
1501 TRADE MART
Check out all the vendor specials. Daily drawings
for prizes and sign up to win a gift bag full of
product. IT! Cafe serves breakfast, lunch and
snacks daily. Full bar service including margaritas.
Shop Late Thursday & Friday, we’ll be serving
dinner!

IN DEMAND
1101 TRADE MART
Variety of show specials from our many vendors
including free freight, discounts, dating and
giveaways. Snacks and refreshments served daily.
IVYSTONE
236 WORLD TRADE CENTER
Vendors offering a variety of specials during market. Stop by the Poo-Pourri photo booth with Sexy Santa Thursday-Saturday. Consuela is having a cocktail party Friday, 4-6pm. Desserts and refreshments with Archipelago Wednesday-Sunday.

J. MACKIE + ASSOCIATES
9076 WORLD TRADE CENTER
Artists doing live demonstrations such as painting and pottery. Snacks and drinks served!

JEFF LIEB JEWELRY FOR TOTAL DESIGN
13892 WORLD TRADE CENTER
Book an appointment with Jeff during market at 847-433-2660 or jeffliebjewelry@yahoo.com and receive a present.

JUST FUNKY/TABLEAU
13256 WORLD TRADE CENTER AND
13-9219 WORLD TRADE CENTER (TEMPS)
Shopping bags handed out and specials on immediate deliveries. Cookies & cider served.

KATWALK KIDS
8305 WORLD TRADE CENTER
Free freight, free displays, free product and great discounts on orders placed during market. Enjoy a Katwalk Kooler and treats every day.

KEITH SMITH SHOWROOM
200/207 WORLD TRADE CENTER
Show specials on many lines including free freight, discounts and dating. Complimentary beverages and cookies served daily.

KENZE PANNE
7105 WORLD TRADE CENTER
Spend $200+ get 10% off; spend $1,000+ get 15% off. Open bar during market!

KULOVITZ & ASSOCIATES INC
180-D36 WORLD TRADE CENTER
Great discounts and promotions on many of the housewares lines! Stop by for espresso by Bialetti. And Blentex will be demonstrating their new products.

LAMMES
180-A25 WORLD TRADE CENTER
Free product with qualifying orders. Sample our famous treats!

LEADERS IN LEATHER
13727 WORLD TRADE CENTER
Browse our bags and watch as we hand-tool leather luggage tags with your initials. Food, drinks and music!

LINDA CHIDSEY GALLERY OF ART
9009-38 & 11019 WORLD TRADE CENTER
Free gift with each purchase.

LION/OFFRAY RIBBON
414 WORLD TRADE CENTER
Free freight on Valentine/Spring/Summer 2014, 10% discount on pre-book for Fall/Holiday 2014. Giveaways and free beverages each day! “How-To Make a Bow” and “How-To Sell Ribbon” demonstrations with Randy Rice, noon, Fri - Sat.

LITTMAN BRANDS
3902 TRADE MART
Complimentary food and beverages.

LLADRO
3531 TRADE MART
Celebrate our grand opening - join us for a cocktail on Friday, 5-7pm.

LONESTAR ARTISANS
180-G13 WORLD TRADE CENTER
Free personalized, laser engraved, gourmet cutting board with $500+ orders.

MAMA G’S - SALSA IN A SNAP
180-C6 WORLD TRADE CENTER
Free gift set with opening order. Free shipping on 3 case order + free gift set.

MICHELLE MONROE
1-6134 MARKET HALL (TEMPS)
All items 50% off wholesale, while supplies last!
MIDWEST CBK
407/409 WORLD TRADE CENTER
Free tote bags with orders, while supplies last. Holiday dating programs; new incentive pricing; volume discounts. Complimentary custom coffee drinks, 9-11am, Thursday - Sunday. Party cart with appetizers and drinks, 5-8pm Thursday & Friday.

MY FUZZY FEET
1-6612 MARKET HALL (TEMPS)
20% off $1,000+ orders.

O MY GOODNESS
12-3707 WORLD TRADE CENTER (TEMPS)
Free freight on all $200+ orders. Stop by to enter our cookie giveaway!

ONE STOP BOW SHOP
8701-56 WORLD TRADE CENTER
10% off all 2014 with $500+ orders.

ORNAMATOR
12-4707 WORLD TRADE CENTER (TEMPS)
Free samples of the Ornamator and free shipping for orders of 3 cases or more.

PACIFIC GREEN
9009-02/122-124 WORLD TRADE CENTER
Serving Australian wine 2-4pm daily!

PALECEK
515 WORLD TRADE CENTER
Cocktail party, Thursday, 4-5:30pm with light bites, champagne, beer and wine!

PASSIONS FOOTWEAR
13082 WORLD TRADE CENTER
Free pair of shoes with any order written at the show. Complimentary food and beverages Thursday - Saturday.

PELLO
8701-34 WORLD TRADE CENTER
Free luxe round blanket with order of 6 pellos.

RAGON HOUSE COLLECTION
358 WORLD TRADE CENTER
Visit us for a chance to win your order for free! See the showroom for details. Wine served each evening.

RED’S TEXAS LLC
180-E03 WORLD TRADE CENTER
It must still be deer season because Red has knocked $5 bucks off each case sold!

ROCKIN’ A B DESIGNS
8660 WORLD TRADE CENTER & 1-6409 MARKET HALL (TEMPS)
In #8660 World Trade Center - free freight on $200+ orders. #6411 Market Hall - $150+ purchases get free gift from select merchandise while supplies last.

ROMAN, INC.
450 WORLD TRADE CENTER
Early buy discounts, show special discounts, giveaways, raffles and more! Customer appreciation parties Thursday - Saturday.

RYAN ASSOCIATES
2630 TRADE MART
Tons of discounts and specials on the lines in the showroom. Complimentary candy and beverages.

S.A.L.T. SISTERS
180-B44 WORLD TRADE CENTER
Opening order of $150. Free product and recipe flyers with orders.

SADIE B FOODS
180-J44 WORLD TRADE CENTER
Mixed case available for initial orders (during market); 1 case minimum for initial orders. Free samples - stop by for a taste!

SALVY SOUSA
180-D06 WORLD TRADE CENTER
Bloody Mary Bash with free samples, Saturday, 3-6pm.

SEASONAL WHISPERS
13727 WORLD TRADE CENTER
Food, drinks and music!

SHOPPE AT LADY PRIMROSE
2402 TRADE MART
Specials on lines including free freight, discounts and no minimum orders!
### SHOWROOM SPECIALS & EVENTS

#### SHOPPINPAL
12-2627 WORLD TRADE CENTER (TEMPS)
Enter to win an iPad Air and ShoppinPal in-store mobile shopping app. Stop by for a demo on how the app works in your store.

#### SILVEX DESIGNS INC
1-7318 MARKET HALL (TEMPS)
Free gift with purchase. Receive 1 pair of pearl earrings when spending $150+ or more (while supplies last).

#### STUDIO B
1333 TRADE MART
Come to our Grand Opening celebration, Saturday, 3-5pm with champagne and goodies. Ribbon cutting at 4pm. Great specials and discounts from our vendors. Enter to win a prize giveaway. Sassy sangria swirls served daily. Shop late with us on Thursday and Friday.

#### SURREALIST USA
13-8814 WORLD TRADE CENTER (TEMPS)
Free shipping on $500+ orders.

#### SWEET SHOP USA
180-B52 WORLD TRADE CENTER
Free freight on $500+ orders. Chocolate tastings throughout market!

#### TERVIS
1034 TRADE MART
Receive a Tervis multi-functional fixture for half off on $1,500+ orders. See the showroom for details.

#### THE LIVINGSTONE GROUP INC
284 WORLD TRADE CENTER
Free freight or discount specials on each line. Cocktail party Thursday & Friday, 4-8pm.

#### THE LOCKIN GROUP
1901 TRADE MART
Free freight, discounts and dating on 30+ lines. Stop by for hot roasted coffee or espresso, cold drinks or margaritas. Appetizers prepared by TV Chef Carol Ritchie, Wednesday-Saturday.

#### THE MCLENDON COMPANY
1030 TRADE MART
Varied line discounts, free freight and product! Gourmet coffee served daily. Gourmet food tastings daily. Open early every day at 7am.

#### THE PATRICIA GROUP
11018 WORLD TRADE CENTER
Various discounts and gifts on furniture and artwork lines. See showroom for details. Theater motion technology demonstrations hourly. Popcorn, candy, bottled water and play video games!

#### THE PORTICO COLLECTION
631 WORLD TRADE CENTER
Portico celebrates 20 years in Dallas! Join us Thursday, 6-8pm for a party with DJ Andrew Gleboff, giveaways, snacks, champagne and bellinis. We have lots of show specials from our vendors and parties throughout market - ask for more details!

#### THE RESIDENT CHEF
180-E02 WORLD TRADE CENTER
Free freight and free samples with all starter packs ordered at market. Come sample all our items!

#### THESSALY ORGANIC OLIVE OIL
180-J46 WORLD TRADE CENTER
10% discount on cases of our 750ml bottles.

#### THREE SAUCY SISTERS
180-C36 WORLD TRADE CENTER
Join us for a taste of our best pasta sauce.

#### TRULY TEXAS
180-B14 WORLD TRADE CENTER
10% - 35% off various sauces and salsas.

#### TULA HATS
13-9014 WORLD TRADE CENTER (TEMPS)
Free hats with qualifying orders.

#### VANCE KITIRA INTERNATIONAL
1-805 TRADE MART (TEMPS)
5% discount on $1,000+ orders; 10% discount on $2,000+ orders.

#### VAST AMERICA CORPORATION
12-1312 WORLD TRADE CENTER (TEMPS)
Check out our bargain wall with 25-75% off wholesale. Quantities limited so shop early!
**VAXCEL INTERNATIONAL**
3942 TRADE MART
Savory treats and cappuccinos in Cafe Vaxel. Stop by for a chance to win prizes. Join us Friday, 4:30-8pm for our Wine Tasting Party.

**VINCA**
13-9122 WORLD TRADE CENTER (TEMPS)
$299 for queen-size barnwood Little Jack Bed.

**VIVVERE LIVING CANDLES**
1-724 TRADE MART (TEMPS)
Complimentary parcel presentations your customers will love.

**WEBSTORES LTD.**
180-B06 WORLD TRADE CENTER
Websites for $100 down and $100 per month - show special only.

**WEE FOREST FOLK**
12-3607 WORLD TRADE CENTER (TEMPS)
New accounts get a free display case with $600+ order.

**WESTERN REPS**
2802 TRADE MART
Early bird shoppers - all day Tuesday and Wednesday-Sunday, 7:30 - 9:30am, most lines are offering an extra 5% off on top of their specials. Meet Australian artist Aaron Jackson from Think Outside, Wednesday - Sunday. Serving snacks & drinks all day. Wine, beer and margaritas starting at 2pm (earlier if needed!).

**WICKED DELI**
180-J42 WORLD TRADE CENTER
Leave your card for a chance to win a gift basket filled with imported German goodies. Sample imported cognac and brandy confections.

**WILD HARE DESIGNS**
180-B51 WORLD TRADE CENTER
Free freight on $400+ orders. 10% off on Christmas early buy-ins. Join us for a beer or glass of wine.

**WIMBERLEY VALLEY GOURMET**
180-C42 WORLD TRADE CENTER
Free freight and free products with our show special, including all new items. Ask for details.

**WINE-A-RITA**
180-B40 WORLD TRADE CENTER
Free case of drink rimmers with $100+ purchase. Join us at 3pm for peach bellinis each day!

**ZIEBELL SHOWROOM**
8660 WORLD TRADE CENTER
Show specials on many lines. Stop by for refreshments in the afternoon.
SPECIAL APPEARANCES
BROOKE ALEXANDER
VivVere Living Candles
1-724 Trade Mart (Temps)
1-4pm Daily
Meet Brooke, the new face of VivVere in Dallas.

BRUCE ALVES III
J. Mackie & Associates
9076 World Trade Center
Thursday - Sunday
Bruce, along with partner Carlton Noebel, created Dae Dream Studios to bring a bold new style of custom art to the world. Stop by and learn their techniques.

ANDREA BARNETT
Craig Clovis
13325 World Trade Center
Throughout Market
See Andrea’s unique line of semi-precious gemstone and pearl jewelry.

CINDA BOOMERSHINE
J. Brandes Inc
2242 Trade Mart
Thursday, 4-7pm
Meet Cinda, the owner of cinda b line of handbags, travel bags and accessories.

DEANNA COCHRAN
DeAnna Cochran Jewelry
13-9111 World Trade Center (Temps)
Thursday - Sunday, 10am - 4pm
Designer and metalsmith DeAnna Cochran will be on hand to tell you more about her handmade, eco-friendly collection.

COREEN CORDOVA
Craig Clovis
13325 World Trade Center
Throughout Market
Meet designer Coreen Cordova during market.

KIMBERLY CORTES
Ornamator
12-4707 World Trade Center (Temps)
Thursday - Sunday, 10am & 2pm
Kim is the inventor/designer of the Ornamator. Stop by for a demonstration!

DEAN DAVIDSON
Craig Clovis
13325 World Trade Center
Throughout Market
Designer Dean Davidson will be in the showroom during market.

ALICE EICHELMANN
Tula Hats
13-9014 World Trade Center (Temps)
Throughout Market
Alice’s designs of handwoven Palm hats are for every day sun protection that look good too. Rated UPF 50+ sun protection.

YAFIT GOLDFARB
Seasonal Whispers
13727 World Trade Center
Thursday - Sunday
Meet the designer and creative director of Seasonal Whispers line of accessories.

AARON JACKSON
Western Reps
2802 Trade Mart
Wednesday - Sunday
Australian artist Aaron Jackson, the mind behind the unique products from Think Outside will be in the showroom. Come in and see his unique take on “ee-i-ee-i-o”!

CAROLYN KINDER
Quoizel, Inc.
3200 Trade Mart
Wednesday - Friday
For nearly 4 decades, Carolyn Kinder has been designing and developing innovative collections for the home furnishings industry.
**SPECIAL APPEARANCES**

**KELLI KOURI**
Craig Clovis  
13325 World Trade Center  
Throughout Market  
Europa Designs creator will be on hand during market. Stop by and say hello!

**CAROLINA LOCKER**
Colombian Girl Jewelry  
13-9021 World Trade Center (Temps)  
Friday - Saturday, 8:30am - 12:30pm  
 Colombian native and owner of Colombian Girl Jewelry, Carolina Locker, will be at market to showcase her line of jewelry.

**BENNY & TERESA MESMAN**
Dutch Cheesemaking  
180-J06 World Trade Center  
Throughout Market  
Meet the cheese makers from Dutch Cheesemaking during market!

**MARY MOHR**
Craig Clovis  
13325 World Trade Center  
Throughout Market  
Meet designer Mary Mohr during market.

**CARLTON NOEBEL**
J. Mackie & Associates  
9076 World Trade Center  
Thursday - Sunday  
Carlton, along with partner Bruce Alves, created Dae Dream Studios to bring a bold new style of custom art to the world. Stop by and learn their techniques.

**PATRICE**
Craig Clovis  
13325 World Trade Center  
Throughout Market  
Meet designer Patrice during market.

**MICHAEL POTTS**
J. Mackie & Associates  
9076 World Trade Center  
Thursday - Sunday  
Photographer, sculptor and painter Michael Potts uses all these methods to express his vision of art. Meet the artist and his work.

**AMY PYEATT**
Rockin’ A B Designs  
1- 6409 Market Hall (Temps)  
Throughout Market  
Meet designer Amy Pyeatt at Market Hall during show days.

**PATTI QUINN**
Craig Clovis  
13325 World Trade Center  
Throughout Market  
Meet designer Patti Quinn of Aurora Fused Glass Art & Jewelry.

**LYDIA E. ROSE**
Skin Kare Industries Inc.  
7250 World Trade Center  
Wednesday & Monday, 9am - 4pm  
Lydia will give demonstrations of the Quantum Lifting Machine and microdermabrasions. Stop by for a lift!

**CHEF CAROL RITCHIE**
The Lockin Group  
1901 Trade Mart  
Wednesday - Saturday  
Cooking demonstrations and appetizers prepared by TV Chef Carol Ritchie.

**KERRY SEIFFERT**
The Patricia Group  
11072 World Trade Center  
Daily, 10am - 3pm  
Furniture designer Kerry Seiffert will autograph all market orders and sign each piece.
DIANE SHAPLEY-BOX
Apple Pie Publishing
8701-10 World Trade Center
Throughout Market
Award-winning children’s book series author and illustrator, Diane Shapley-Box, will be available for autographs.

CAROLINE SIMAS
Tervis
1034 Trade Mart
Friday, 5-6pm
Artist Caroline Simas will be on hand and the first 100 customers will receive a signed tumbler!

RICARDO ZUNIGA
Leaders in Leather
13727 World Trade Center
Thursday - Sunday
Meet the designer and owner of Leaders in Leather.
FOOD OUTLET SCHEDULE

Levy Restaurants
WORLD TRADE CENTER

WTC 1 WTC Food Court
Sandwiches, salads, hot entrees, pizza, pasta, desserts and more.
Wednesday - Monday, 7am - 4pm
Tuesday, 7:30am - 3pm

WTC 1 Fountain Cafe
Morning menu: Starbucks drip coffee and Danishes/muffins. Midday: tapas menu of flatbreads, salads, sandwiches, cheeses and wine. After 3pm: signature cocktails, wine by the glass and afternoon tapas menu.
Wednesday - Monday, 8am - 6pm

WTC 1 Starbucks Cafe
Coffee, specialty drinks and bakery treats.
Wednesday - Sunday, 7am - 6pm
Monday - Tuesday, 7am - 5pm

WTC 2 OneCoast Cafe
House-smoked brisket and chicken, soup, chips and desserts.
Wednesday - Monday, 11am - 3pm

WTC 5 On The Border
Tex-Mex favorites.
Wednesday - Monday, 10:30am - 3pm

WTC 11 Undici Restaurant
Italian Chef Table with salads, meats, cheeses and authentic cuisine.
Wednesday - Sunday, 11am - 4pm
Monday, 11am - 3pm

WTC 12 Starbucks Cart
Specialty drinks, grab-n-go items and other beverages.
Thursday - Saturday, 8am - 5pm
Sunday, 8am - 4pm

WTC 12 Subway
Wide variety of sandwich selections made fresh, the way you want it.
Wednesday, 11am - 6pm
Thursday - Saturday, 11am - 3pm
Sunday, 11am - 6pm

WTC 12 Monkey Crepe Cafe
French inspired crepes with assorted fruit and chicken.
Thursday - Sunday, 11am - 3pm

WTC 13 Cafe One Three
Made-to-order burritos, burrito bowls and salads.
Thursday - Sunday, 11am - 3pm

WTC 14 Kim Dawson Runway Cafe
Featuring chop chop salad station, Asian noodle bowl, sandwiches and soups.
Thursday - Sunday, 11am - 3pm
**TRADE MART »**

**TM 1 Starbucks Cart**  
Specialty drinks, grab-n-go items and other beverages.  
Wednesday, 7:30am - 5pm  
Thursday, 7:30am - 6pm  
Friday - Sunday, 7:30am - 5pm  
Monday - Tuesday, 7:30am - Noon

**TM 1 Cadillac Street Tacos**  
Chicken, beef and brisket tacos with all the authentic accompaniments.  
Wednesday - Saturday, 11am - 5pm  
Sunday, 11am - 3pm

**TM 2 Dine & Dash**  
Soup, salad, sandwiches and grab-n-go items.  
Wednesday - Sunday, 11am - 5pm  
Monday - Tuesday, 11am - 3pm

**TM 2 Crush Bar**  
Specialty drinks, wine and beer. Starbucks drip coffee & Danish/muffins in the mornings until noon.  
Wednesday - Sunday, 8am - 5pm

**MARKET HALL »**

**MH Maui Wowi**  
Fresh smoothies and specialty drinks.  
Thursday - Saturday, 8am - 5pm  
Sunday, 8am - 4pm

**MH On The Border Express**  
Tex-Mex favorites.  
Thursday - Saturday, 11am - 5pm  
Sunday, 11am - 4pm

**MH Bar Code**  
Your favorite beers, wines and cocktails.  
Thursday - Saturday, 11am - 6pm  
Sunday, 11am - 4pm

**MH Mac Truck**  
Three types of gourmet Mac & Cheese, soup and beverages.  
Thursday - Sunday, 11am - 4pm

**MH Monkey Crepe Cafe**  
French inspired crepes with assorted fruit and chicken.  
Thursday - Sunday, 10am - 4pm

**MH Cadillac Smokehouse**  
Texas regional favorites.  
Wednesday, 11am - 7pm  
Thursday - Saturday, 8am - 6pm  
Sunday, 8am - 5pm

**MH Royers Round Top Cafe**  
Signature pie slices from THE PIEMAN, Bud Royer, topped with ice cream.  
Thursday - Saturday, 8:30am - 6pm  
Sunday, 8:30am - 4pm

**MH Liquids**  
Starbucks coffee, juices, beer, wine and cocktails.  
Thursday - Saturday, 8am - 6pm  
Sunday, 8am - 4pm

**MH Maui Wowi Coffee Truck**  
Fresh coffee and smoothies.  
Thursday - Saturday, 8am - 6pm  
Sunday, 8am - 3pm

**THE PLAZA »**

**BBQ Express**  
House-smoked brisket and chicken, chips, soup and desserts.  
Thursday - Saturday, 11am - 3pm